

## Message Text

UNCLASSIFIED

PAGE 01 TUNIS 05023 140746Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W  
-----014425 140749Z /23

P 140700Z JUL 78  
FM AMEMBASSY TUNIS  
TO USDOC PRIORITY  
INFO AMEMBASSY ATHENS  
SECSTATE WASHDC 1825

UNCLAS TUNIS 5023

COMMERCE FOR FOR CAGNE/CCLEMENT

ATHENS FOR RTDO

E.O.11652: NA  
TAGS: BTIO TS  
SUBJ: REQUEST FOR ASSIST TS TO HAVE AIRCO  
LOCATE AND DELIVER ORDERED WELDING EQUIPMENT

1. "LA TUNISIE INDUSTRIELLE" (TI) AGENT IN TUNISIA FOR  
AIRCO INTERNATIONAL SALES CO., CNION,N.J. REQUESTED  
EMBASSY'S ASSISTANCE IN SOLVING FOLLOWING TRADE  
PROBLEM WITH SERIOUS IMPLICATIONS FOR FIRM AND US  
COMMERCIAL RELATIONSHIP.

2. IN NOV. 78 TI WON AWARD FROM TUNISIAN PUBLIC UTILITY  
COMPANY (STEG) TO SUPPLY AIRCO WELDING PRODUCTS EQUIPMENT  
FOR \$4,415,45. L/C WAS OPENED IN AIRCO'S FAVOR  
DEC. 5, 77. AFTER SEVERAL EXCHANGES OF TELEX MESSAGES  
ON MAY 29 1978 AIRCO INFORMED TI THAT EQUIPMENT  
WAS SHIPPED ABOARD "NICOLAY ANANJER", WHICH DID NOT  
CALL IN ANY TUNISIAN PORT. ANOTHER SUBSEQUENT MESSAGE  
MENTIONED "PIONEER", WHICH ALSO DID NOT CALL IN.

3. TI IS AT A LOSS AS TO WHAT TO DO. IN WHAT PORT  
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DOES ITS EQUIPMENT, ALREADY PAID FOR, LAY NOW? ITS  
IMPORT LICENSE, ALREADY EXTENDED THREE TIMES, EXPIRES  
JULY 31, 78 AND WILL NOT BE RENEWED. IF EQUIPMENT  
IS NOT RECEIVED IN MEANTIME, TI WILL BE PENALIZED BY  
STEG, WHICH URGENTLY NEEDS EQUIPMENT, AND WILL PROBABLY  
ELIMINATE TI'S NAME FROM ITS SUPPLIERS LIST.

4. ACTION REQUESTED: EMBASSY WOULD APPRECIATE COMMERCE'S URGENTLY CONTACTING AIRCO TO URGE THEM TO LOCATE PARCEL AND DO ALL POSSIBLE TO HAVE IT SHIPPED TO TUNIS PRIOR TO JULY 31, 1978. SUGGESTED CONTACT IS JOHN KOCHER, INTERNATIONAL VICE-PRESIDENT, APPARENTLY IN UNION, NEW JERSEY.  
MULCAHY

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 14 jul 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978TUNIS05023  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780288-0915  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
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**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
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**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1999753  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** REQUEST FOR ASSIST TS TO HAVE AIRCO LOCATE AND DELIVER ORDERED WELDING EQUIPMENT  
**TAGS:** BTIO, TS  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/77dc0773-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014